

# FHCC Infrastructure Event

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# Global Trends

# Emerging trends

1. Macro risk environment shifts: 'No normal' is the new normal
2. Competition for investments heats up
3. Focusing on the larger benefits to unclog the pipeline
4. Asset management gets sophisticated
5. Technology rockets up the infrastructure agenda
6. Security becomes a mainstream issue
7. The gap between public and private narrows
8. Innovative new ways to fund infrastructure emerging
9. The institutional debt market takes off
10. China and India have arrived



## 10 emerging trends in 2016

Trends that will change the world of infrastructure over the next 5 years

Barring a global economic meltdown or apocalyptic event, 2016 is already shaping up to be a year of growing momentum for the infrastructure sector.

The signs of this momentum are everywhere: in new sources of capital and new funding approaches that promise to unlock trillions of dollars in new equity and debt investment; in growing asset management capabilities, cyber security and public procurement, which are ushering in a real step-change in the way operators and owners manage assets; in the growing boldness of governments seeking to catalyze economic and social benefits; and in the growing alignment between the 'macro' needs of governments and the 'micro' decisions of consumers.

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Brazil

# Reasons for Optimism

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- Pipeline of deals
- Market reforms
- Financing package
- Set up of the PPI

# Challenges

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- Market perception of Brazil
- Consequences of Lavajato
- Managing the problem projects
- Financing
- Local supply market
- Delivering on promises



Thank you!